

# *Ocean Rate Bulletin*



## Frozen Poultry (WC):

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 88.0 \ 756.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	36%	38%	9										
Hyundai	32%	16%	10										
Evergreen	27%	3%	17										
COSCO	5%	25%	16	\$2,500	\$275								\$2,775
Yang Ming	0%	10%	12										
Norasia	0%	6%	13 <sup>5</sup>	\$2,400	\$90								\$2,490
Average Container Rate													\$2,775

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 563.0 \ 14.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	23%	19%	16	\$2,500	\$275								\$2,775
Yang Ming	22%	16%	16	\$115 <sup>16</sup>	\$14 <sup>16</sup>	\$40						21 KT	\$2,749
Evergreen	17%	21%	14										
China Shipping	15%	11%	20 <sup>5</sup>	\$1,600									\$1,600
OOCL	10%	6%	12										
NYK Line	5%	6%	12										
Hatsu Marine Ltd.	3%	3%	14										
Hanjin	3%	2%	11										
Hyundai	2%	2%	15										
Wan Hai	0%	5%	16										
Maersk-SeaLand	0%	4%	12	\$3,500	\$275	\$40							\$3,815
Average Container Rate													\$2,468

<sup>16</sup> Rate is calculated per KT not by container.

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 29.0 \ 1,352.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	34%	37%	13										
COSCO	34%	7%	13	\$2,500	\$272								\$2,775
Hyundai	14%	4%	16										
NYK Line	7%	31%	11										
Evergreen	7%	17%	12										
Wan Hai	3%	2%	17										
Average Container Rate													\$2,775

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 80.0 \ 307.0

Month\Year: 80.0 \ 307.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Wan Hai	53%	36%	23										
Evergreen	35%	20%	21										
OOCL	8%	16%	16										
NYK Line	5%	5%	15										
Yang Ming	0%	20%	16										
APL	0%	3%	20	\$208 <sup>16</sup>	\$14 <sup>16</sup>	\$40		\$34				21 KT	\$5,416

*Average Container Rate*

<sup>16</sup> Rate is calculated per KT not by container.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

*Monthly Market Share For: October 2004*

Month\Year: 10.0 \ 18.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	60%	33%	18										
OOCL	40%	67%	20										

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 78.0 \ 240.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	35%	24%	16										
NYK Line	26%	11%	17										
K Line	13%	11%	19										
P&O Nedlloyd	10%	19%	17	\$130 <sup>16</sup>	\$14 <sup>16</sup>								\$3,130
Hanjin	8%	8%	17										
Evergreen	5%	2%	17										
MOL	4%	17%	20	\$3,500	\$275	\$40							\$3,815
COSCO	0%	5%	21										
Average Container Rate													\$3,317

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 2004

Month\Year: 90.0 \ 385.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	56%	33%	9										
Maersk-SeaLand	13%	4%	12	\$3,500	\$275	\$40	49%						\$5,530
Yang Ming	11%	33%	10										
Hatsu Marine Ltd.	9%	9%	23										
K Line	5%	3%	8										
Hyundai	4%	4%	12 <sup>5</sup>										
Evergreen	2%	6%	19										
MOL	0%	4%	11	\$3,000	\$275	\$40							\$3,315
Average Container Rate													\$5,530

5 Transit time is based on departure from Los Angeles, CA.